

Longboard® Architectural Products Pricing Update for 2025

Dear Valued Partners and Clients,

As we move into a new year, we are grateful for the steadfast support and partnership you've shown Longboard® Architectural Products. This letter is to inform you of updates to our pricing, effective February 1, 2025.

Market conditions have continued to evolve, particularly with fluctuations in aluminum prices, the weakening of the Canadian Dollar, and adjustments in operational and logistics costs. These factors have driven the need for a moderate price adjustment to uphold our commitment to high-quality products and services.

Starting February 1, 2025, there will be a 5% increase to our list prices. We understand the importance of planning and budget consistency in your projects, and we have taken careful steps to keep this adjustment minimal while aligning with current economic realities.

At Longboard, we believe in full transparency and remain committed to providing innovative solutions, industry-leading quality, and responsive support. Our team continues to work diligently to ensure that your projects benefit from our commitment to Radical Client Care, with optimal lead times and robust client support.

For any questions or additional details on the revised pricing, please feel free to reach out to our Account Management team. We look forward to strengthening our partnership in 2025 and supporting the success of your projects.

Warm regards,

Dr. Jennifer Schmitt Vice President Sales & Marketing

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